



COMMUNITY
BANKERS'
BANK

BluePoint ATM
Solutions

Community Bankers' Bank Announces Alliance Partnership with BluePoint ATM Solutions

FOR IMMEDIATE RELEASE

MIDLOTHIAN, VA, September 9, 2021 – Community Bankers' Bank is pleased to announce a new partnership with Woodstock, Virginia-based BluePoint ATM Solutions. BluePoint ATM Solutions provides cost-efficient, outsourced branch and off-site ATM managed services to financial institutions across the U.S. The partnership will provide community bankers with a simplified, outsourced ATM solution built specifically for community banks to help them compete.

“CBB’s partnership with BluePoint brings together the necessary solution for the ATM conundrum- *who will manage ATMs in a Community Bank?*” said Gary R. Shook, President and CEO of Community Bankers' Bank, “BluePoint provides a simple and efficient outsourced solution that creates internal staff wins as well as a great customer-facing interface.”

“We are delighted to be selected as an Alliance Partner for Community Bankers' Bank and its network of banks in the Fifth Federal Reserve District,” said BluePoint ATM CEO, Wade Zirkle, “In an increasingly competitive community banking landscape, we are excited to provide community bankers with a best-in-class solution that provides an excellent customer experience, as well as delivers outstanding shareholder value.”

About Community Bankers' Bank:

Community Bankers' Bank is a State-Chartered Fed Member bankers' bank, owned and directed by independent community banks in the Fifth Federal Reserve District. It gives community banks unique and outstanding value by the economies of scale it creates as a bank partner, never a competitor. It provides the products and services that banks need to operate and excel. Its competitive pricing and superior service make it a vital resource for community banks. Visit their [website](#) or [LinkedIn](#) page to learn more.

About BluePoint ATM Solutions:

For over a decade, BluePoint ATM Solutions has provided simplified, cost-efficient ATM services for community banks. BluePoint is mission-driven to help community banks keep their focus on what matters - their customers and their shareholders. With offices in Virginia and Colorado, BluePoint has a national reach, but they still serve community banks by their motto: *Big enough to get the job done right, but still small enough to care.* Connect with BluePoint ATM Solutions at bluepointatm.com or on [LinkedIn](#).

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